



AfriCashewSplits

The source of the latest crop and price information

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The International Cashew Market

The markets remain quiet. There has been some forward trade of RCN for the end of 2020 and early 2021 at USD3.10-3.15 per lb FOB for WW320. In West Africa WW320 for near shipments have traded at US\$3.00-3.10 per lb. Fairtrade cashews are trading at US\$3.36 per lb WW320 FOB and Organic Cashews WW320 at US\$3.75 per lb FOB. Trading activity is less than a typical June due to coronavirus fears. Shipments of kernels are however strong and consumption in international markets is at normal to good levels.

The RCN season continues its slow progress due to coronavirus travel restrictions. The balances in Cote d'Ivoire at the port are under negotiation but there is a price stand off for now. The balances still on farm are declining in quality and may not reach export markets. Similar situations exist in Nigeria and Ghana. In Guinea Bissau, a good crop is under threat from slow shipment and impending rains. Calculations indicate that the product is needed for processing, but buyers are looking for lower prices to match the kernels market. Some reports suggest that the kernels market is undervalued. It is possible that supply of cashew kernels will be restricted from September if the RCN supply is not available and the window for shipment is closing. This does not necessarily mean that RCN prices would rise and speculation in this time of uncertainty is a dangerous game.

ACA Editorial

The Cashew Market in Africa

RCN farm gate price in AFRICA in USD per MT										
COUNTRY	1 year ago	1 month ago	1 week ago	Calendar week 21 (June 15 – 21, 2020)			This week vs last week		This week vs last month	
				Reported range		Outturn in lbs.	Variation	Trend	Variation	Trend
NIGERIA	349	324	770	568	698	39-43	-22%	↘	49%	↗
BENIN	471	600	625	627	653	42-45	2%	↗	6%	↗
TOGO	-	-	625	644	730	40-50	9%	↗	100%	↗
GHANA	417	658	570	316	430	45-46	-53%	↘	-76%	↘
BURKINA FASO	676	-	634	430	558	40-43	-28%	↘	100%	↗
COTE D'IVOIRE	985	-	-	344	687	40-47	100%	↗	100%	↗
MALI	193	207	367	344	515	39-45	15%	↗	52%	↗

* Cote d' Ivoire has announced a minimum farm gate price of 400 fCFA per kg (690 USD per ton).

RCN CFR export prices offered in USD per MT			
COUNTRY	1 year ago,	Calendar week 21 (June 15 – 21, 2020)	
		USD per ton	Outturn in lbs.
BENIN	1,100	900-930	42-45
TOGO		900-930	46
GHANA	1,500	1,000-1025	46-48
COTE D'IVOIRE	1,000	950	40-47
NIGERIA	950	900	43

Worldwide WW320 export FOB prices in USD per lb.									
COUNTRY	1 year ago	1 month ago	1 week ago	Calendar week 24 (June 8 – 14, 2020)		This week vs last month		This week vs last year	
				Range reported		Variation	Trend	Variation	Trend
VIETNAM	3.30	3.07	3.05	2.85	3.15	-2%	↘	-2%	↘
INDIA	3.47	3.35	3.65	3.30	3.40	-9%	↘	0%	→

Country Reports

Burkina Faso

The available RCN stocks are of low quality (KOR- 40 KOR 43) due to the high humidity of the nuts at harvest.

During the past week, farm gate prices are from 250 F CFA per kg (Min), to 325 F CFA per kg (Max) depending on the production zones even though actors have fixed a minimum price of 330 F CFA per kg.

Locally processed WW320 are offered for \$ 2.8 – 3.30 USD per lb.

Benin

RCN quality begins to decline (KOR 42 – 45 lbs) with a nut count of 170-200 nuts per kg comprising second crop nuts with the arrival of the first rains

It is reported that about 112,300 tonnes of RCN are already weighed for export.

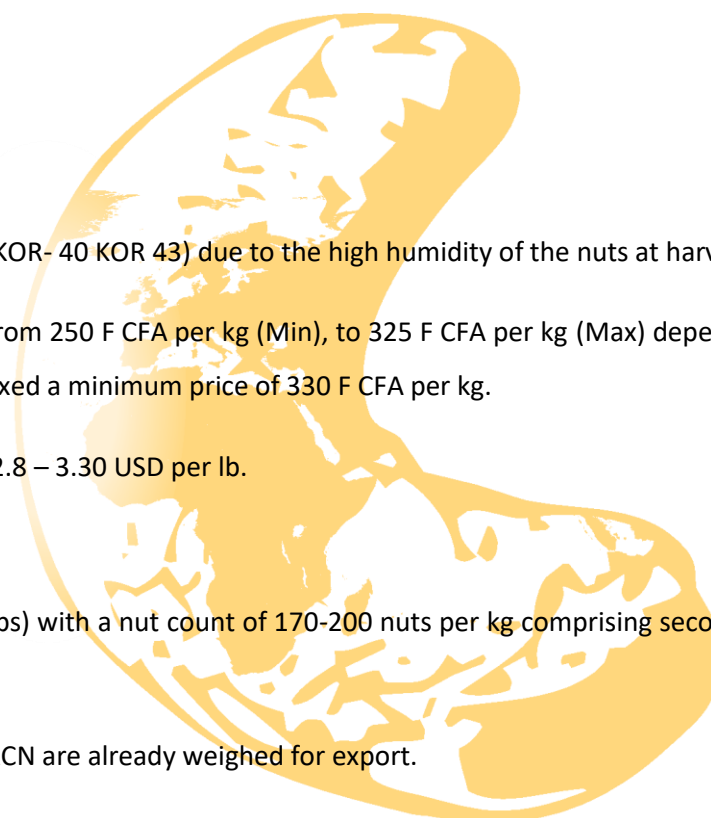
Farm gate prices are starting to rise again (365 – 380 F CFA) due to the recent increase in demand.

RCN FOB and CFI prices have decreased slightly due to the quality which also starts decreasing. RCN FOB is currently offered for \$ 900 USD per tonne and CFI for \$ 930 USD per tonne.

WW320 prices have remained more or less status quo in recent weeks, with a slight increase (\$ 10 USD per kg) this week.

Ghana

This week's outturn ranges between KOR 45 – 46 lbs. It is reported that quality dropped as a result of continuous heavy rains in the production areas causing farm gate prices to fall between GHC 1.8 – 2.45 per kg. RCN warehouse prices are a bit higher than farm gate prices ranging between GHC 3.5 – 4.0 per kg.



RCN FOB export is offered between \$ 1000 – 1025 USD for outturn levels of 46 – 48 lbs.

WW320 kernels are offered for \$ 3.00 – 3.25 USD per lbs.

Mali

RCN quality continues to decline (KOR 39 – 45 lbs) with the onset of the rainy season.

It is reported that 92 000 tonnes of RCN have been exported and 172 tonnes have been bought locally so far.

Due to the scarcity of stocks, there has been a slight farm gate price increase for good quality stocks (200 – 300 F CFA per kg).

Nigeria

RCN quality is reported to range between KOR 39 – 43 lbs and 100 000 tonnes of RCN have been exported since start of the season.

Farm gate prices slightly vary based on the production zone (Kogi: 220-240 Naira, Kwara-240-260 Naira, Oyo-260-270 Naira per kg for dry RCN).

RCN FOB is offered on contract for \$ 900 USD per tonne for outturn levels of minimum KOR 43 of dry RCN.

Local processors have bought 50 000 tonnes of RCN since start of the season. Locally processed WW320 kernels are offered of an average price of \$ 3.00 USD per lb.

Côte d'Ivoire

Liquidity is still the major challenge for this season. Purchases are slow this week, but significant quantities are still with producers as quality deteriorates due to increased rainfall. The Ivorian government's project to purchase 200,000 tonnes at 400 FCFA/kg from producers is continuing but very slowly because many local buyers who have delivered loads under this project are still not paid or are being paid in drop accounts which do not allow them to be active in the field. But this week, the government has launched another project called the cashew sector assistance program worth 35 billion FCFA. But this program, although launched, has not yet effectively started. However, it is believed that this program will undoubtedly help to pay off the debt of local buyers and exporters, which is estimated at nearly 20 billion FCFA. At the port, activities have slowed down because of the heavy rains that have already taken their toll on the city of Abidjan.

RCN average outturn ranges between KOR 40 – 47 lbs.

RCN export volume since start of the season amounts to 275 000 tonnes. Amidst these liquidity challenges of the season, local processors have bought 40 000 tonnes.

Farm gate prices are reported to range between 200 – 400 F CFA per kg.

RCN FOB export is offered around \$ 950 USD per tonne. WW320 kernels are traded for \$ 2.7 – 3.5 USD per lb.

Togo

Last week's much lighter easing of the lockdown for the transport of goods and people are already causing a resumption of activity in the sector. Exports are expected to pick up strongly as many products are already in the port area of Lomé.

The crop estimate for the year is reported at 25 000 tonnes.

The average RCN outturn is reported to be KOR 46 lbs even though some production zones have KOR 50 lbs and some others 40 lbs.

It is reported that 8 000 tonnes of RCN have been exported since start of the season. At the same time local processors have bought around 7 000 tonnes. This quantity of 7 000 tonnes is the official request which the Association of Cashew Processors in Togo has made to the Interbranch Cashew Board and which is delivered to them at a preferential price agreed by common accord.

This week's farm gate prices range between 375 - 425 F CFA per kg. Compared to the week of June 1 to June 7, 2020, there is a considerable increase of 25 - 50 F CFA on the price. This is due to the fact that the Togolese government lifted the curfew and also eased the sanitary cordon during the week of 8 to 14 June 2020.

Potential buyers and exporters in the country who still have their contracts have very soon started their business again with a stronger pace.

RCN FOB export is offered for \$900 - \$ 930 USD per tonne.

WW320 kernels are traded for an average price of \$ 10.256 USD per kg.

Thank you to all our network of reporters and analysts for their contribution to this report.

This is a publication of the [African Cashew Alliance](#)

